

Comfort Zone Visitation (excerpt)

The Verbal Connection - Prospecting

Prayer Walk Prospecting

Prospecting covers the actions and attitudes that follow the praying and walking you and I have already been blessed in. Prayer Walk Prospecting is the actual searching and finding the cherished ones so filled with all the sad helpless confused living which we were rescued from. Remember those times?

In the preceding module Prayer Walking we learned to:

- Shun away from terms and concepts that might bring to mind disturbing feelings that Satan certainly uses to derail us from our all important cheerful obedience to God's Great Commission for us.
- Our personal value of the salvation of each soul saved. This is paramount to our dedication and preparation to Prospecting. The depth of that value is touched upon in the two verses of guaranteed harvest. Ps 126:5, 6.

They that sow in tears shall reap in joy. He that goeth forth and weepeth, bearing precious seed, shall doubtless come again with rejoicing, bringing his sheaves with him.

- We see the joy across Heaven we participate in, when leading a person to his/her personal salvation through His Blood.
- We see the prospecting; our soul winning, by whatever name, is not only obedience to our 'job 1' but it's also a very strong measure of our own heart's 'thank you Lord' for what He's done and doing for each of us. Said another way, if we as individuals or a church, have no burning desire to reach the lost, in action and attitude, a serious heart condition exists that can destroy a church.

Here in Prayer Walk Prospecting we'll learn:

- Poster Prospecting
- Pew Prospecting
- A Board With a Knob
- Partner Prospecting
- Porch Prospecting
- Harvest Hands

POSTER PROSPECTING

Your church says and does a lot of prospecting, even before any first words are spoken. I remember the concept so well, taught by 'no one ever gets a second chance at creating a good first impression'. And our mind captures and maintains colorful simple images far better than any other

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information method.

Church walls, not just classrooms and foyers, should have brightly colored posters and pictures that tell the prospect your church cares about them and their eternal destiny. Want to light a fire? Instead of buying 'fancy store bought' posters, have the children create some. Change them. (The posters, I mean.) Rotate them. They could even be scanned for the church's website, or sent to missionaries. If your prospecting for souls isn't fun and friendly, you're doing something wrong.

It's important to have bright posters that promote your fellowship's burden for prospecting, soul winning, and encouraging Christians.

A good poster is a lot like a good prospector. They both need to stand up, stand firm, and stand out. Put them up. Put them up securely. Make them attractive and eye catching.

I remember one church had bible verse posters on the inside of restroom stall doors.

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