

Comfort Zone Visitation (excerpt)

PORCH PROSPECTING

Talk To Yourself. This isn't hard for any of us to do. We do it all the time. It's one of the many things that are a part of Prospecting we do and are comfortable with.

Whether practicing at a classroom door or actual neighborhood prospecting, visualize yourself on the other side of the door. In a sense, you're talking to yourself. Caution: We need to be super serious here...

Visualize yourself on the OTHER side of this board with a knob. See in your mind yourself before you were saved, standing on the other side of that door. Ask yourself if you'd want the one knocking on your door (actually you) to be so burdened with their Gospel news, they'd not rush away before I get a chance to accept.

That prospect is probably already wanting to tell you, **“Yes. I'd love to come to your Chili, Chips, 'n Chat on Tuesday nights. I'll likely need a ride though. My kids love chili too. They have a lot of energy, but could they come also?”**

Nowhere are we told to defend the Bible, quote 3 chapters at someone's front door, or explain some Bible term we can't even pronounce. We are to only be witnesses and advertisers.

In obedience to God's Great Commission, we are to simply joyfully tell others what Jesus did on Calvary, what it means to our future, and what it can mean to the future of the prospect. It's so important that we not judge or decide who is worthy of our time and efforts in prospecting. Good reasoning tells us that at one time every great preacher, missionary, or faithful parent has had ripped clothes, a runny nose, and dirty fingernails.

When you look at others, can you mix what you see with the love and compassion that someone had for you as you learned of Christ's love and leading?

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